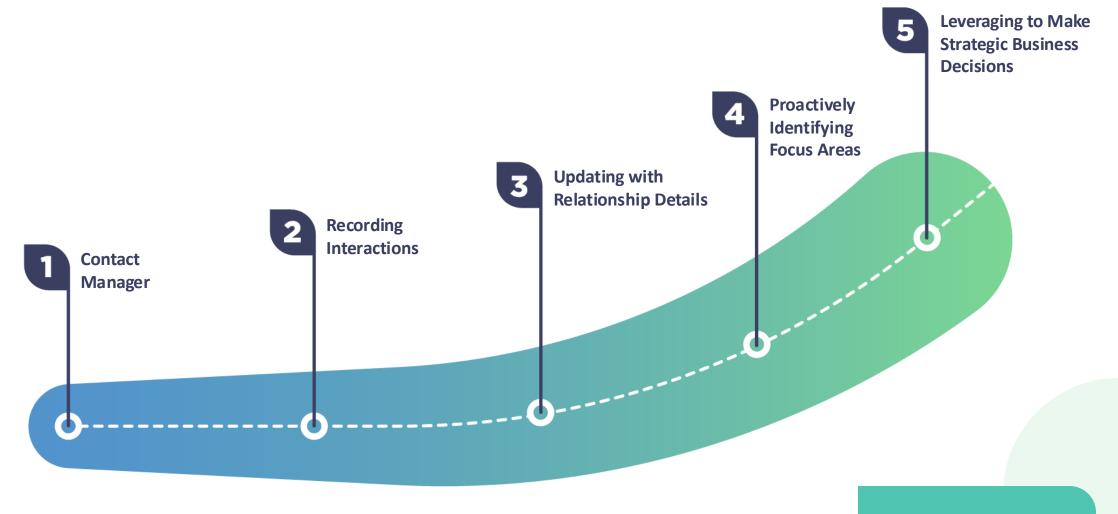


Satuit Maturity Model





What does Success Look Like?

Client Servicing

- Increase Client Stickiness
- Manage Investor
 Commitments
- Simplify Meeting Preparations
- Tracking Client Reports and Contracts

Business Development

- Develop More Leads
- o Identify Lead Sources
- Win More Deals
- Understand Why
 Deals are Lost
- o Identify Stale Opps

Operational Efficiency

- ReduceQuarter-End Load
- Better Management Reporting
- o Faster Responses
- Board Reporting

Compliance

- o Improved KYC
- Manage Regulatory Compliance
- Less Painful Audits